



Presents

Crisis Negotiations for Incident Commanders

Date & Time: March 25-26, 2026
0800 – 1700 hours (16 hours)

Location: Mountain View Police Department (Host)
1000 Villa Street Mountain View, Ca. 94041

Certification: POST Plan IV – 7290-20772-25002

Tuition: \$249

Description: This 2-day course is designed to give a comprehensive overview of the organization, operation, and capabilities of the Crisis Negotiations Team. This class is for the officer, sergeant, lieutenant, or executive who could end up in command at a hostage taking, barricaded subject situation, or other critical incident.

Students will recognize the role a Crisis Negotiations Team plays in incident resolution and liability mitigation. The student will be exposed to case studies and will participate in tabletop classroom exercises.

This course is presented from the practitioner's perspective through interactive discussion, practical exercises, and specific case studies examining real challenges of commanding a negotiation related incident. Our experienced instructors have extensive experience in the very relevant disciplines of crisis negotiations, tactical response, and incident command.

Topics: Role of the Negotiator // Role of the Incident Commander // Overview of Negotiations // Approaches to Traditional Negotiations // Crisis Negotiations Team Structure // Intelligence Gathering // Subject Types // Threat and Risk Assessment // Liability Issues // More . . .

Registration: Online at www.dprep.com or Eventbrite(below)?'s Call/text 916-955-4249

[Crisis Negotiations for the Incident Commander Mountain View March reg link](#)