

## Presents

## **Crisis Negotiations Team Leadership**

**Date & Time:** March 3-4, 2026

0800 – 1700 hours (16 hours)

**Location:** Folsom Police Department (Host agency)

46 Natoma St, CA 95630

**Certification:** POST Plan IV – 7290-20775-25002

Tuition: \$249

**Description:** This unique two-day training is designed to build and enhance specific

skill sets of crisis negotiations team leaders and commanders preparing them to optimize the performance of negotiators during highly stressful,

life-saving incidents.

This course, the first of its kind in the country, is presented entirely from the practitioner's perspective through interactive discussion, practical exercise and specific case studies enlisting known challenges for crisis

negotiations team leaders.

**Topics:** Team Building // Leadership Roles // Scenario Based Training

Development // CNT Documentation Issues // CNT Selection Processes //

Team Care and Support // Legal Issues for CNT // Policy and Budget

Concepts // Tactical and Command Interrelationship // Unusual Cases //

Challenges // More...

**Designed For:** Crisis Negotiations Team Leaders, CNT Assistant Team Leaders, CNT

Commanders, Incident commanders, Tactical Commanders/Team

Leaders, or any CNT member

**Registration:** Online at www.dprep.com or below – Call/text 916-955-4249 for more info

Crisis Negotiations Team Leadership Folsom PD March 2025