



*Presents*

# Basic Crisis (Hostage) Negotiations

**Date & Time:** November 2-6, 2026; 0800-1700 hours (40 hours)

**Location:** Sacramento Police Comm Center 7397  
San Joaquin St. Sacramento, Ca. 95820  
(Host)Sacramento Police Dept.

**Certification:** POST Plan IV – 7290-21500-002

**Tuition:** \$799

**Description:** This forty-hour course is designed to provide the basic essential skills for newly assigned crisis negotiators in law enforcement agencies. Students are engaged in discussion of the history of negotiations and the evolution of the crisis negotiation's philosophy. The basic principles of negotiations are covered in depth along with the application of active listening skills and intelligence gathering. Team structure and duties are discussed as we identify subject types, risk assessment, and suicidal factors. Various individual and group exercises are employed in this class to allow the student to apply newly acquired knowledge and training. A full scale, daylong practical training incident on the final day of class allows an assessment of each student's capabilities in action, utilizing various team roles and functions.

**Topics:** History and Philosophy of Crisis Negotiations // Team Concept of Crisis Negotiations // Roles and Responsibilities of the Team Members // Critical Incidents and Subject Types in Negotiations Events // Command Considerations // Active Listening Skills // Threat and Risk Assessment // Intelligence Gathering // Liability Issues // The Domestic Violence Connection // Case Studies // Practical Exercises //

**Registration:** Online at [www.dprep.com](http://www.dprep.com) or below – Call/text **916-955-4249** for more info

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